

## Madison Loan Origination

### Summary

The Madison Loan Origination Module tracks each loan through the entire loan origination process. An impressive array of origination reports and analytics are available. Closed loans are moved to the portfolio and are available to the Madison Portfolio Management Module.

### Technology

The Madison System<sup>TM</sup> is a browser-based application that may be hosted on client or third party servers. Eliminate silos of information – share information with all authorized users regardless of location.

### System Benefits

The Madison System<sup>TM</sup> will help you increase your origination capacity without increasing staff.

### More Information

For more information call (781) 639-8171 or visit us at: [www.madisonassociatesllc.com](http://www.madisonassociatesllc.com).

### Customer Relationships

From one view, see the customer's contact information, all the customer's loans, and all active tickler events. Keep track of attorneys, property managers, referral sources, and all other parties related to each loan.

### Loan Origination Documents

Store documents that support the lending decision in the Document Vault – underwriting analysis, appraisals, photographs, applications, and letters – and retrieve them instantly. Automatically create letters, applications, commitments and other documents that draw information from the database, avoiding the need to enter the same data multiple times. Use the Checklist module to track the completion of documents and tasks.

### Loan Committee Reports

Take advantage of the loan summary report, together with other reports, to quickly and efficiently create an effective loan committee package.

### Production Reports

The Madison Loan Origination Module provides loan production reports for periodic staff meetings and presentation to senior management. The impressive array of reports and analytics will give you a clear picture of the effectiveness of the origination process.

### Productivity Reports

Use the productivity reports to measure the time to complete each step in the origination process for each loan. Calculate “pull through” rates for each pipeline status. Monitor why loans were lost.

